



MAKE YOUR FUTURE CLEAR

Crystal System offers consultancy on business intelligence products. Business intelligence (BI) is a broad category of applications and technologies for gathering, storing, analyzing, and providing access to data to help enterprise users make better business decisions. BI applications include the activities of decision support systems, query and reporting, online analytical processing (OLAP), statistical analysis, forecasting, and data mining.

An integrated suite of business intelligence software can quickly pull data from disparate sources, organize it and enable analysis so the users rapidly obtain truly relevant information. This relevant information can then be distributed across the organization to improve decision making and to reduce the time between insight gained to action.

In that moment we are offering consultancy on the Hyperion products: Hyperion Essbase, Hyperion Analyzer, Hyperion Reports, Hyperion Planning, Hyperion Application Link, Hyperion Integration Services.

Hyperion gathers data from multiple transactional systems and through analysis, transforms it into one insightful version of the truth about a companies financial and operational performance.

Hyperion ensures that all individuals at all levels across an organization have on-demand access to relevant, actionable information that provides them with a clear view of their company's past and current financial and operational performance and helps them anticipate future performance. From their integrated desktop environments, employees review budgets, income statements, and take advantage of pre-defined dashboard and scorecards that track key performance indicators and flag variances and potential problem areas through alerts triggers.

Hyperion facilitates timely, accurate and comprehensive financial and operational reporting that combines to deliver end-to-end business performance management reporting. As a results, employees can more easily deliver management-oriented performance reporting internally and CEOs and oter corporate executives can comply with statutory performance-reporting requirements externally with integrity and confidence.

We have an excellent prepared team that offers consultance on the Hyperion product. Our consultants have graduated courses on the Hyperion center in Milan. Other members of the team are now prepared on The Academy of the Economic Studies of Bucharest where we have an Excellence Center.

References for the quality of our work can be obtained from our clients:

- **Galbani Italy (www.galbani.it)**
- **Saes Getters Spa (www.saesgetters.com)**
- **Gesco Spa (www.gescoweb.com)**
- **Edipower Spa (www.edipower.it)**
- **Enel (www.enel.it)**



◆ In **Galbani** Italy and branches in Germany, French, United Kingdom, Belgium, Switzerland we have developed and improved applications using Hyperion Essbase for:

Finance

- Analysis of the economic account
- Analysis of the sales volume, prices, markets, impact's on the revenues and the costs
- Analysis of the costs (labour costs, fixed costs, logistic costs, sales costs, etc) for each center cost
- Analysis of the profit and consolidated costs

Daily applications

- Analysis of the daily sales by confrontation with the last year and the budget

Budget and estimations

- Detailed analysis of the product's categories and kinds of costs
- Global analysis of the economic account

◆ In **Saes Getters Spa** we have developed and improved applications using Hyperion Analyzer 6.2., Hyperion Essbase and Oracle 8.1.7.

Forecast

- Information system for inserting data for four commercial years forecast

Sales analysis

- Analysis of the sales, orders and forecast data

◆ In **Gesco Spa** we have developed and improved applications using Hyperion Analyzer 6.2., Hyperion Essbase, Hyperion Intergration Services and MS-SQL server

Key performance indicators

- Creation of batch-files to load data from txt files in MS-SQL Server tables
- Creation of a staging area in MS-SQL server to make possible the calculation of KPI
- Creation of the model and metaoulines in Essbase Integration Services which load data and metadata from MS-SQL Server in Essbase databases

◆ In **Edipower Spa** we have developed and improved applications for the management of a tolling contract between Edipower Spa and another four tollers: Edison, Aem Milano, Atel Energia, Siet Torino using Hyperion Planning.

Contract management

- Analysis of the KPI
- Development of the informational flows using MSSQL Server and VB scripts
- Tuning activities for Essbase databases

◆ In **Enel** we have developed and improved applications for the budget and the forecast for the next four years using Hyperion Planning

Budget

- Web forms to insert data
- Business Rules to allocate data
- Detailed analysis of each cost center



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